

MEDIA RELEASE: Thursday, 10 July 2014

## MORTGAGE PAYMENTS NOW CHEAPER THAN RENT FOR APARTMENTS AND HOUSES IN SYDNEY

Many mortgage payments are now falling well below the median asking rent for Sydney apartments, which rose two per cent over the June quarter to \$500 a week, according to RP Data's Quarterly Rental Review.

Figures produced by research group *comparator* now show that from January to March 2014 the average value of loans originated by mortgage brokers is \$355,000\*. This equates to loan repayments of \$431.52 a week based on Aussie Select's current rates of 4.84 per cent (comparative rate at 4.85^ per cent) for a 30 year loan – almost \$70 a week less than the median rental payment.

Chief Executive Officer of Aussie Home Loans, Ian Corfield, said "People who are in the rental trap should be now seriously considering ways of getting into the property market, while rates are so low and rents are showing continuing growth in the Sydney market.

"They should be saving by cutting as many costs as they can, talking to their families or a mortgage broker and seeking the advice of an accountant to investigate their own financial position and ways to finance their first apartment purchase", he added.

Aussie's 860 mortgage brokers across Australia are available to help customers secure these low rates, as well as search their lender panel to find an appropriate loan to suit each borrower's needs, income and aspirations.

Further information about Aussie Select and other home loan advice can be obtained by calling Aussie on 13 13 33 or visit <u>www.aussie.com.au</u> to book an obligation and cost-free appointment.

## ENDS

## Notes to Editors:

\*MFAA's quarterly survey of leading mortgage brokers and aggregators, Average value of new residential home loans originated by leading mortgage brokers and aggregators Jan – Mar 2014

^E.g. Aussie Select Basic Variable Rate has an interest rate of 4.69% p.a. with a comparison rate of 4.70% p.a., which is available with a loan to valuation ratio of less than or equal to 80% and borrowings from \$1,000,000. Based on a loan size of \$300,000, the interest rate is 4.84% p.a. with a comparison rate of 4.85% p.a., which is available with a loan to valuation ratio of less than or equal to 80% and borrowings less than \$500,000. Aussie Select Basic Variable Rate has an interest rate of 4.74% p.a. with a comparison rate of 4.75% p.a., which is available with a loan to valuation ratio of less than or equal to 80% and borrowings less than \$500,000. Aussie Select Basic Variable Rate has an interest rate of 4.74% p.a. with a comparison rate of 4.75% p.a., which is available with a loan to valuation ratio of less than or equal to 80% and borrowings from \$500,000 to \$999,999.

^Applications are subject to approval. Conditions, fees and charges apply. Rates are correct as at 01/07/14 but subject to change. Please check the applicable rates are still correct with your Aussie Mortgage Broker. Comparison rates above are based on a home loan of \$150,000 for 25 years. WARNING: These comparison rates are true only for the examples given and may not include all fees and charges. Different terms, fees or other loan amounts might result in different comparison rates. If you have any questions call 1300 44 55 66 and talk to an expert Aussie Mortgage Broker. For Aussie Select Products credit services are provided by AHL Investments Pty Ltd ACN 105 265 861, ("Aussie") Australian Credit Licence 246786 and its appointed credit representatives. Credit is provided by Residential Mortgage Group Pty Ltd ACN 152 378 133, Australian Credit Licence 414133.

## For further information please call:

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