



MEDIA RELEASE: August 15, 2014

AUSSIE PARRAMATTA WINS NATIONAL MORTGAGE BROKING AWARD

The Parramatta store of Australia's leading mortgage broker, Aussie, has been named Australia's 'Best Office - Franchise' in The Adviser Magazine's 2014 Australian Broking Awards.

Aussie Parramatta took the much sought after title at a gala awards luncheon in Sydney following its stellar year under owners and brothers Ross and Scott Le Quesne.

Named Aussie's top franchise in 2013 and on track to take the title again in 2014, Aussie Parramatta helped 425 people get a residential mortgage in 2013 and provided new loans totalling \$150 million. In 2014 this figure increased to 622 people and new loans totalling \$221 million, representing an increase of over 47 per cent year-on-year.

Ross Le Quesne says "Winning this prestigious industry award is great recognition and testament to the ongoing hard work and dedication by our team to make Aussie Parramatta the best it can be for our local community and residents.

"We're continually looking to improve our business, whether it's through the value added services we offer our customers like free seminars on property investment to streamlining business processes to ensure our clients' loans are submitted and approved as quickly as possible," Ross continued.

Founder and Executive Chairman of Aussie, Mr John Symond AM, says "Aussie Parramatta is our leading franchise and the team has worked tirelessly to achieve these results, so it's a much deserved award. The business improvements and efficiencies Aussie Parramatta rolls out often become best practice for our other stores and Ross and Scott generously donate their time to share their learnings and depth of experience with our other franchisees and mortgage brokers.

"The Aussie business was born in Parramatta way back in 1992, so I definitely have a soft spot for the community, and I'm thrilled that our store there has continued to go from strength to strength," said Mr Symond.

With experience in mortgage broking, financial services, real estate, business and administration, the Aussie Parramatta team helps customers through the process of finding and applying for mortgages from Aussie's panel of up to 19 lenders, including the big banks. The team also specialises in niche areas of the mortgage market, namely the investor space and Self-Managed Super Funds.

The Australian Broking Awards are focussed on the third-party distribution sector, recognising the top performing individuals and groups across the mortgage and finance broking industry. For more information about Aussie Parramatta visit www.aussie.com.au/parramatta.

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