



PRESS RELEASE: For immediate release

AUSSIE LAUNCHES RECRUITMENT DRIVE FOR MORTGAGE BROKERS ACROSS WESTERN AUSTRALIA

Aussie has launched a recruitment campaign to boost the numbers of its mortgage brokers and store franchisees in Perth and regional Western Australia.

The campaign has launched as Australia's leading mortgage broker is posting record lending levels in Western Australia, with monthly loan volumes up almost 24 per cent from the same time last year and over \$1.5 billion in home loans settled last financial year.

(Next/This) week Aussie's founder and executive chairman John Symond AM officially opens four new stores in Warwick, Kalamunda, Victoria Park and Albany, with another two stores also expected to open this financial year. This will take Aussie's store numbers to 21 across the state; increasing from 16 stores in June 2013.

Mr Symond says: "We are keen to continue expanding our Western Australian operations to meet our aggressive growth targets over the coming years. We're offering recruits attractive commission rates, industry-awarded training and a choice of financially rewarding business opportunities."

The decision to expand its Western Australia operations follows Aussie achieving double digit loan volume growth over the last few years, as well as record home loan settlements nationally for the 2014 financial year, growing 18 per cent to over \$17 billion. Aussie is now seeking to increase its staff and broker numbers in the state by 20 per cent to 125 people.

The Aussie portfolio, which includes its mortgage aggregator nMB, is now worth \$60.5 billion. Over the last year, Aussie's national retail channel grew by almost 17 per cent to 451 loan writers, while the number of franchise stores increased by 10 to 160. The number of Aussie mobile brokers also increased 14 per cent to 438 country-wide.

"We help all our brokers, whether they come from finance or non-finance backgrounds, to build strong, successful businesses through ongoing coaching, mentoring and training in all areas of the business including sales, credit, marketing, management and recruitment," Mr Symond concluded.

For more information about a career with Aussie, visit www.aussie.com.au/careers.

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