



MEDIA RELEASE: For immediate release

PERTH'S NORTH SHOWING STRONG HOME LOAN GROWTH AS NEW AUSSIE STORE OPENS

Perth's northern suburbs are currently showing strong growth in home lending for first home buyers, investors and those looking to buy their next home.

The growth in demand is reflected in the country's leading mortgage broker, Aussie, posting record lending levels in Western Australia. Monthly loan volumes are up almost 24 per cent from the same time last year and over \$1.5 billion in home loans settled last financial year.

As a result of this surge, Aussie has opened a new store at Warwick, led by the husband and wife team of Philip Barton and Natalie Duong.

With 20 years of experience in banking and home lending in a variety of senior roles, Philip is already very pleased with the response to the opening of Aussie Warwick and expects to write more than \$5 million worth of home loans a month.

The family lives in the local area, with Natalie becoming an Aussie broker one year ago, while Philip has been with Aussie for about three years.

Natalie says: "Opening our store has given our family the opportunity to get really involved in the local community and we are providing loans for people across a very broad age range, with about 20 per cent of our clients now opting for split loans between fixed and variable rates."

Aussie Warwick will be officially opened in a special morning tea on November 11, 2014, to be attended by the founder and executive chairman of Aussie Home Loans, Mr John Symond AM, Councillor Russ Fishwick JP for Joondalup and many local business people.

Aussie Warwick

When: 11am, Tuesday November 11, 2014

Where: Aussie Warwick, Shop 74, Warwick Grove Shopping Centre, Warwick

RSVP: Tim Allerton, City PR (02) 9267 4511 or tallerton@citypublicrelations.com.au

Philip says: "We are providing people in Perth's northern suburbs with a complete home finance advisory service including a huge selection of competitively priced home loans from Aussie's panel of up to 19

lenders including the big banks, insurance products and personal loans. We also offer free advice for borrowers about how to potentially save thousands of dollars and cut years off their mortgages.

“We are very proud to be able to offer great financial solutions to all members of the community, from young first time buyers trying to break into the property market, to families looking to upgrade their property or buy their next home, as well as the ever increasing number of investors seeking to take advantage of the current low interest rates”, he added.

Philip and Natalie provide a real family service and both help customers through the sometimes challenging process of finding, applying for and managing their mortgages.

Aussie Warwick gives local home buyers the choice of seeing its expert mortgage brokers either during their opening hours from 8.30am to 5.00pm Monday to Friday, 9am to 5pm on Saturdays and by appointment outside these hours by calling (08) 9246 3418 or 13 13 33.

ENDS

For further information, please call:

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