



## MEDIA RELEASE

### **Surge in home lending spurs local cane farmer to become Aussie Mortgage Broker**

Strong growth in home lending has prompted well-known Burdekin cane farmer Robert Woods to take up mortgage broking with Aussie.

Robert joins the fast growing Aussie Townsville store which is owned and operated by Robert's former next door neighbour and cane farmer, Jim Breen.

A resident of Home Hill, Robert says "After 24 years as a cane farmer, I sold my cane farm and I had been searching for a new career or a business to purchase. My old mate Jim found out that I was available and suggested I join his fast growing Aussie franchise and take up mortgage broking as a new career.

"I undertook Aussie's extensive training program earlier this year and am now providing loans to the many next home buyers and investors, as well as first home buyers in the Burdekin area and as far out as Mt Isa", Robert added.

Fifty year old Robert is very active in the Burdekin area, having been closely involved in the local tennis and cricket clubs, as well as on the organising committee of the well-known Burdekin Grower Race Day.

Jim Breen says "I have known Rob for the majority of my life and believe he is a natural for our business; he has a great head for numbers and excellent customer service skills. He genuinely wants to help Burdekin people and is dedicated to providing them with a first class home finance advisory service and competitively priced home loans from Aussie's panel of up to 19 lenders, as well as insurance products and personal loans.

"I'm delighted that Rob has joined the team and is helping us offer home loans to all members of the community, from young first time buyers trying to break into the property market, to families looking to upgrade their property or buy their next home, as well as investors seeking to take advantage of the current low interest rates. Even if you're not in the market for a new home loan, through a free home loan health check Rob can provide valuable, free information to borrowers about how to potentially save thousands of dollars and cut years off their mortgages", added Mr Breen.

Robert Woods can visit customers at their home, office or local café across the Burdekin seven days a week. Alternatively, customers can visit the Aussie Townsville store either during their opening hours from

8.30am to 5.00pm Monday to Friday, 9am to 12.30pm on Saturdays and by appointment outside these hours by calling (07) 4725 600 or 13 13 33.

**Ends**

**For further information, please call:**

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